SIETES



2015 Orders Received & Sales

Joris Gröflin, Chief Financial Officer

Rieter – Summary orders received & sales 2015



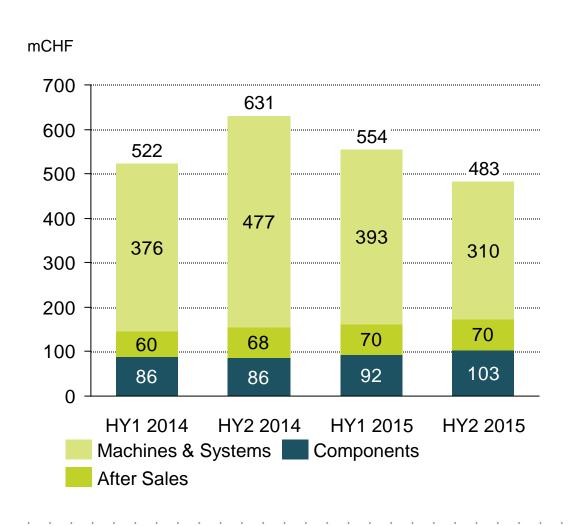
Sales growth at After Sales and Components – positive order momentum

- Significant increase in sales at After Sales and Components business groups
 - Sales amounted to 1036.8 million CHF (2014: 1153.4 million CHF)
 - Business Group After Sales with 139.8 million CHF sales (+ 10% vs. 2014)
 - Business Group Components with 194.7 million CHF sales (+ 13% vs. 2014)
 - Business Group Machines & Systems with 702.3 million CHF sales (- 18% vs. 2014)
- Positive trend in order intake in second half of year
 - Order intake amounted to 801.6 million CHF (2014: 1146.1 million CHF)
 - Increase in orders received in second half year by 6% to 413.3 million CHF
 - Business Group Machines & Systems received 457.6 million CHF orders (- 45% vs. 2014). Following a low point in the third quarter, demand recovered in the fourth quarter
 - Business Group After Sales with 126.3 million CHF orders (- 10% vs. 2014). Decline mainly attributable to the lower volume of orders for installations in the machinery business
 - Business Group Components with 217.7 million CHF orders (+ 26% vs. 2014) thanks to strong demand in the second half of the year
 - Order backlog at year-end at around 470 million CHF
- Profit outlook for 2015
 - Rieter expects to achieve an EBIT margin of 7.0% and a net profit of about 4.8% of sales in the 2015 financial year.

Sales by business group



Growth at After Sales and Components – decline at Machines & Systems



- After sales: 10% growth in 2015 (139.8 million CHF sales)
- Components: 13% growth in 2015 (194.7 million CHF sales)
- Machines & Systems: 18% decline in 2015 (702.3 million CHF sales)
- Absolute and relative share of After Sales and Components with growth to prior year

2015 Orders received & sales

Change in sales and currency impact



Sales impacted mostly by volume and price

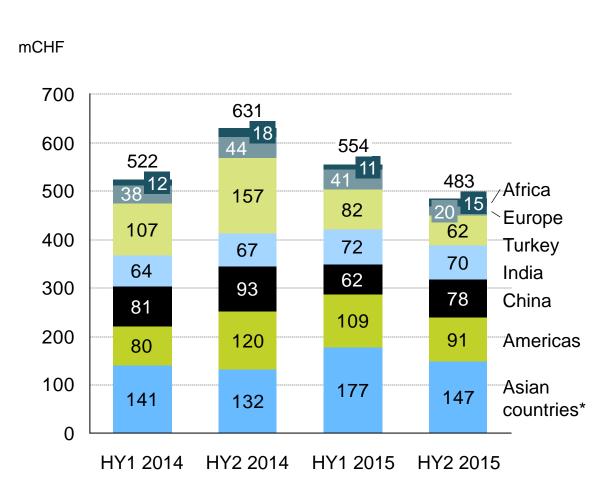
mCHF	Machines & Systems	After Sales	Components	Rieter Group
Sales 2014	853.5	127.5	172.4	1'153.4
Volume and price	-145.4	15.0	36.3	-94.1
Currency translation	5.9	-2.7	-14.0	-10.8
Divestments	-11.7			-11.7
Sales 2015	702.3	139.8	194.7	1'036.8

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Sales development by region



Growth in Asian countries and the Americas, China with recovery in HY2



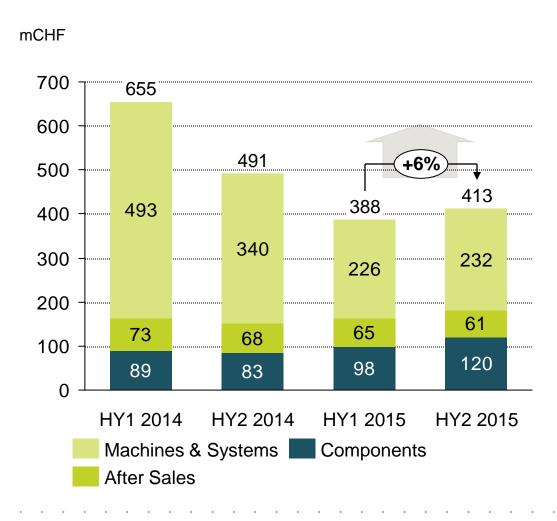
- Asian countries with +19% growth against 2014
- Americas on strong level thanks to large orders booked in 2014
- China with recovery in the second half of the year
- Indian sales 9% over previous year's level
- Turkey with lower sales (-46%) than in 2014
- Europe 26% lower than 2014 mainly due to divestment of Schaltag (-12 million CHF)
- Share of sales to Asia at 72% (2014: 73%)

1) Without China, India and Turkey

Orders by business group



Increase of orders in HY2 2015 by 6%



- Machines & Systems with 457.6 million CHF orders: - 45% vs. 2014) with low point in the third and upward trend in the last quarter
- After Sales with 126.3 million CHF: -10% vs. 2014 (- 8% in local currencies) due to lower installation volume from machine business
- Components with 217.7 million CHF:
 + 26% vs. 2014 (in local currencies + 36%)
- Order backlog at year-end at around 470 million CHF

Profit outlook 2015



- Rieter expects to achieve an EBIT margin of 7.0% and net profit of about 4.8% of sales in the 2015 financial year.
- Rieter's full annual financial statements for 2015 and the annual report will be published on March 15, 2016, at the results press conference and presentation to analysts in Winterthur.
- The Annual General Meeting will be held on April 6, 2016.

2015 Orders received & sales

Values and principles





Rieter is a publicly-listed Swiss industrial group providing innovative solutions for the global industry.

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The 2015 figures have not yet been audited.

Key data per share



Rieter registered shares of 5 CHF nominal value Bloomberg: RIEN SW; Thomson Reuters: RIEN.S	31.12.2015	30.06.2015	31.12.2014
Shares outstanding excl. own shares (end of period)	4'511'075	4'581'585	4'575'484
Average shares (of period)	4'550'650	4'577'017	4'583'909
Share price (end of period) CHF	188.00	147.80	165.50
Market capitalization (end of period) mCHF	848	677	757